

Value to Visibility Challenge

WORKSHEETS



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Day One - Clarify Your Value

WRITE YOUR ANSWERS BELOW

WHAT MAKES YOU UNIQUE COMPARED TO OTHERS YOU KNOW?

THINK ABOUT YOUR STRENGTHS, WORK AND PERSONAL EXPERIENCES YOU HAVE HAD, WHERE YOU HAVE LIVED/TRAVELED, WHAT COMES EASY TO YOU AND HOW YOU DELIVER VALUE IN YOUR ROLE/AT YOUR COMPANY.

WHAT ARE EXAMPLES OF UNIQUE OUTCOMES YOU HAVE DELIVERED THAT MADE A BIG IMPACT?

THINK ABOUT LARGE PROJECTS/PROGRAMS YOU WERE ON, COST SAVING INITIATIVES, MAJOR ORGANIZATIONAL CHANGES, TEAMS YOU LED, IDEAS THAT LED TO CHANGE OR THINGS WHERE YOU MADE A DIFFERENCE.

IF YOU WERE BEING INTERVIEWED, WHAT WOULD YOU BRING UP AS EXAMPLES THAT WOULD SET YOU APART FROM ANYONE ELSE? WHAT DO YOU DO THAT DELIVERS VALUE AND MAKES AN IMPACT?

Day One - Clarify Your Value

REVIEW YOUR ANSWERS: WHAT SURPRISED YOU? WHAT DID YOU FORGET ABOUT THAT YOU HAVE DONE?

HOW COULD YOU LEVERAGE THIS LIST OF THINGS THAT MAKE YOU VALUABLE AND UNIQUE NOW THAT YOU HAVE THEM?

